

2018 BUSINESS CONFERENCE (Prepared by Citslinc)

- 1) The Fredericton chamber mission to China is with both tour interest as well as business interest.
- 2) During the day we go sightseeing, only one night business conference / meeting will be held during the whole journey.
- 3) Anybody wishing to join in this conference should fill in the business inquiry form, and give it to Fredericton chamber, and the chamber will give it to Citslinc, Citslinc will give to China side to screen up the Chinese counterpart before the tour.
- 4) Normally with a group of up to 100 passengers, there are only 3-5 that would like to sign up and join in the business conference.
- 5) Every other day we hold one business conference in Beijing (the exact date will be printed on your final itinerary with the flight tickets), every day we have 500 passengers go to China, so on the business conference there might be 60 up to 100 business people from the Canada and U.S.A., as well as 60 up to 100 from China.
- 6) We invite our elected official and Chinese government officials to make a friendly welcome speech to start the meeting, then our Chamber leaders and Chinese chamber leaders give introduction to the business people on the both sides. Then we sit down for one to one talk. There might follow by the agreement or contract sign up. The major topics Chinese business people like to ask and talk with us are on those industry fields of agriculture, manufacture, pharmaceutical, biologic medicine, IT industry and so on. We have many successful cases from our previous experience before. You might visit the Page 3 and Page 4 on our web side: www.citslinc.com
- 7) The business conference is something looks like a off-work mixture as a chamber activity (Business After Hours / Networking event). We do not charge for any business consulting fee, we just try to provide this valuable opportunity, but we do not promise anything.
- 8) Given the reasonable / minimal price of the tour – please understand that it does not include business consulting service, just simple introductions at a networking style event. Please don't misunderstand about the business meeting, the fact is, we forward your business inquiry form and business conference attendee list to China, and try to find and invite those Chinese business person who share the same interests with yours. We have some successful cases from our previous meetings, but we do not make any promise since we did not charge any business consulting fee. We definitely do what we can do, but we do not promise everybody could find a buyer or supplier from the business conference. Also, If there are only a few attendees on a day, sometimes we reduce the meeting level, instead of the big conference, we just invite the detail match talking Chinese counterparts at small discussion meeting scale.

9) Industrial Field Chinese Like to Talk with Chamber Groups:

华东-----South China

银行、金融 Banking & Finance

保险业（人寿保险为主）Insurance Industry, mainly with Life Insurance

丝绸纺织制造和出口 Silk Tex Production & Export

日用小商品出口 Daily use Sundry Goods Export

休闲服服装加工和出口 Casual Wear Clothes Production & Export

羊绒衣服装加工和出口 Cashmere & Wool Clothes Production & Export

红酒，洋酒类进口 Foreign Wines Import

餐饮业（餐厅合作，投资等）Restaurant Industry cooperation & Investment

北京 -----Beijing

休闲类服饰出口 Casual Wears Export

服装服饰 Clothing Accessories

手工艺品礼品出口 Handicrafts and Gifts Export

市内装饰材料供应 Interior Decoration Materials Supply

电子类产品出口（Electronic Products Export）

印刷服务和设备出口（Printing Industry Service and Printing Facility Supply）

汽车零配件出口（Auto Cars Accessories）

文化艺术类交流和艺术品出口（Art and Paintings Exchange and Export）

医疗器械 Medical Devices Export

填充玩具 Stuffed Toys Production and Export

化工类产品 Chemical Products

建筑材料供应 Building Materials Supply

家具制造和出口 Furniture Processing and Export

茶叶及茶艺类相关产品 Tea and Related Products

钢铁类零配件出口 Steel and Iron Products Export

电子商务 E-commerce Development

广告和市场公关 Advertising and PR

房地产-双向的 Real Estate for both home and abroad business

新能源开发相关交流（New Energy Industry Communication）