

# 5 Steps to Doing Business With the Government of Canada

## Step 1 - Understand the Process

- Who does the buying?
- How is purchasing done?
- The competitive process
- The non-competitive process

## Step 2 - Register Your Business

- Supplier Registration Information System
- Professional Service Online
- SELECT
- Other Registration Systems

## Step 3 - Promote Yourself

- Who should I talk to?

## Step 4 - Search for Bid Opportunities

- What is the Government Electronic Tendering Service?
- What can I do on MERX(tm)?

## Step 5 - Bid on Opportunities

- What do I need to know before I start?
- How do I prepare a bid?
- How will my bid be evaluated?
- How will the successful bid be selected?
- How can I follow up?

You are invited to the Canadian Innovation Commercialization Program (CICP) Conversations:

Halifax - January 17

Canadian Museum of Immigration At Pier 21

Moncton -February 9

Delta Beausejour Hotel

<https://buyandsell.gc.ca/innovation>

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